



Dan Robinson, 2010

What Career are you in, and what sort of things does this entail?

Rail/Capital infrastructure Projects

What inspired you to go into your chosen career?

Following my degree in Politics, I went to work in Rail Operations, but pivoted into delivering capital investment projects on the railway in Project Sponsorship which used my degree in Politics and reflected my interests in Politics and Sociology (both very relevant in my role) stemming from A-Level study. I'm now Principal Sponsor, and a member of Network Rail's Central Region Exec leadership team

What advice would you give to anyone interested in working in your career area?

- focus on the people you work with and how you can get the best out of them. Most of business - and certainly project management - is all about people, and leadership skill and behaviours are key
- be broad with getting experience, taking time to side step and focus on soaking up a range of experiences. They will stand you in good stead for climbing the ladder later
- don't be shy to reach out. Always have a coach and or a mentor at every step of the way (they will change too as you progress and focus on different development areas)

What do you know now, that you wish you'd known when you were leaving Malbank?

- trust everything that makes you you! What you have about you will be the most critical thing in succeeding
- you don't have to impress everyone. You just have to build credit in the bank by delivering on what you set out to deliver.
- making mistakes and looking silly is nothing to be afraid of. In fact, it's very liberating to help you learn and understand your career landscape

If you would like to get in touch with Matt to find out more about careers like this, please contact Mr Batty in the Sixth Form Office, or via Teams